



Director of Development

The Disciple Nations Alliance exists to equip followers of Jesus worldwide with a biblical worldview that transforms every area of life and empowers them to disciple the nations, starting with their families, vocations, and local communities.

For more than 25 years, DNA has trained pastors, ministry leaders, educators, and community leaders in nations worldwide to apply biblical truth to every sphere of life. Through in-person training, online resources, strategic partnerships, and global networks, we are helping the Church recover its mission to disciple nations.

We are seeking a Director of Development committed to this mission and who can help build the financial partnerships needed to expand this work worldwide.

The Opportunity

The Director of Development will lead and strengthen DNA's fundraising strategy, with primary responsibility for building and managing a disciplined donor development system that increases major gifts, foundation support, donor retention, and long-term ministry partnership.

Working closely with the President/CEO, the Director will:

- Cultivate and steward relationships with individual donors, foundations, and ministry partners
- Identify and engage new major donor and foundation prospects
- Develop and implement annual fundraising strategies
- Support donor communications and campaigns
- Help build a sustainable culture of philanthropy and partnership

This is a unique opportunity to help shape the future of an international ministry with a clear biblical vision and global impact.

Who We Are Looking For

We are seeking a mature Christian leader who:

- Demonstrates a vibrant and growing faith in Jesus Christ

- Fully embraces the mission of discipling nations through biblical worldview transformation and is able to communicate that mission effectively
- Has experience in fundraising, donor development, grants and foundation work, sales, business development, relationship management, or a related field
- Is gifted in building authentic, trust-based relationships
- Communicates effectively with donors, ministry leaders, and stakeholders
- Is entrepreneurial, self-motivated, and mission-driven
- Is able to make frequent trips to visit donors and foundations across the country

Preferred candidates will have 5+ years of experience in nonprofit fundraising, major gifts, ministry advancement, foundation relations, sales, business development, or another relationship-driven field with clear revenue responsibility. Previous nonprofit fundraising experience is not required for exceptional candidates with transferable relationship-development skills.

Compensation

Salary range: \$85,000–\$90,000, depending on experience. Benefits include a Health Reimbursement Account (HRA) and a pension plan.

Work Environment

While the DNA maintains a small headquarters office in Phoenix, Arizona, the DNA headquarters team works remotely from home locations across the United States.

This role is remote but highly relational. The Director of Development should expect regular travel for donor meetings, foundation visits, ministry gatherings, and occasional team meetings.

Know Someone?

We are particularly interested in referrals from trusted friends, ministry partners, donors, and colleagues.

If someone comes to mind—or if you would like to explore the opportunity yourself—we would love to hear from you.

Contact:

Scott Allen, President

Disciple Nations Alliance

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